

SERVICES/RATES

(Effective 12/5/2018 and subject to change)

Please use this rate table as a guide, and [contact us](#) for an exact quote.

Note		Experience Tier		
		Junior	Senior	Founder
(A)	BASIC PACKAGE - PEAK [4-hour min.]	\$1050	\$1250	\$1450
(C)	Additional HOURS - PEAK	\$225	\$275	\$325
(B)	BASIC PACKAGE - OFF-PEAK [4-hour min.]	\$900	\$1100	\$1300
(C)	Additional HOURS - OFF-PEAK	\$200	\$250	\$300
(D)	Additional SPEAKERS/AREAS	\$125 each		
(E)	Early Setup/Downtime/Late Breakdown	\$100/hour		
	Flat-Rate Travel	Within DJ's Home City [NYC/PHL/HUD] NYC TO or FROM Philadelphia NYC TO or FROM Hudson NY	FREE \$200 \$350	
	Other Travel [\$50 min.] Venue is < 125 miles from DJ's Home City	\$1/mile round trip		
	Other Travel + Hotel Allowance Venue is 125-175 miles from DJ's Home City	\$1/mile round trip + \$150		
	Optional Lighting	Starts at \$300 - Availability, style and pricing vary by DJ		

The **BASIC PACKAGE** is perfect for Receptions and includes:

- 4 hours (minimum charge)
- Travel within the DJ's home city
- One main sound system (2 speakers) for one room or area and music program via laptop
- One handheld wireless microphone on a stand for speaking parts of the ceremony and/or for toasts and speeches during the reception
- MC services (announcements, introductions, etc.) by the DJ
- Customized song pool and unlimited advance consultation via a shared music organizer
- Hands-on coordination with you and your vendors via a shared timeline
- Proof of liability insurance for your venue

(A) **PEAK Rates:** Weddings/Milestone Events on Friday or Saturday, April through October, plus major holidays/holiday eves.

(B) **OFF-PEAK Rates:** Weddings/Milestone Events Sunday-Thursday, November-March, and all other types of events, except major holidays/holiday eves.

(C) **Additional HOURS:** Booked in advance or overtime.

(D) **Additional SPEAKERS/AREAS:** All gear should be set up and ready to go before guests arrive - we avoid moving speakers around during the event.

• If the Ceremony and/or Cocktail Hour are in the same room/area as the Reception, no additional speakers are needed, and you are free to add on additional hours.

• If the Ceremony and/or Cocktail Hour are in separate rooms/areas than the Reception, 1-4 additional speakers may be needed, plus any additional hours.

(E) **Early Setup/Downtime/Late Breakdown:** No charge for setup in the 1-2 hour window before the DJ's start time, or breakdown within 1 hour of the DJ's end time, as long as it doesn't disrupt any other activity going on in or around the space. Otherwise, this fee may apply.

IS IT POSSIBLE to book the Basic Package now, and add hours, speakers or services later?

Absolutely! We only book one event per DJ per day, and are happy to accommodate post-contract changes with at least 30 days' notice.

What is the **DIFFERENCE** between the DJs?

Rates are tiered based on the DJ's current wedding experience, so that we can accommodate a range of budget, project management and creative expectations. If you let us know the important factors to you in hiring a DJ, we can suggest the best match for you.

MAY WE SPEAK with our potential DJ before deciding?

Yes! This is encouraged, once a scope of work has been established, and a quote has been provided.

CONTRACTS are issued digitally via Adobe Sign - please [contact us](#) for a sample version.

DEPOSIT/PAYMENT POLICY: Approximately 1/3 to reserve the date via Venmo, Zelle, Bank Transfer, Personal Check, PayPal or Credit Card. The balance due is paid directly to the DJ the day of the event, via Check, Cash or Venmo only.

Stylus DJ Entertainment is a Woman-Owned and Operated Business and LGBTQ+ Friendly



Proud to be an Offbeat Bride Featured Vendor, Winner of the 2016-2019 WeddingWire Couples' Choice Award, and the 2017-2019 The Knot Best of Weddings Award!

www.stylusnyc.com

STYLUS DJ BOOKING TEAM: stylusdjnyc@gmail.com **PHONE/SKYPE:** By Appointment

MAILING ADDRESS: PO Box 286530 New York, NY 10128 **PHYSICAL LOCATION:** Fishtown, Philadelphia, PA 19125